U.S. Army Contracting Command - Redstone

ICE

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Executive Director
ACC-Redstone
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Agile **and** ***Able*** **Contracting Professionals Providing Capabilities to Customers:**
On Time … Anytime … Anywhere!

AGENDA

- **Welcoming Comments**
- **Brief Update**
- **Q & A**
- **Closing Comments**

U.S. Army Commands

Prevent: *The Army prevents conflict by maintaining credibility based on capacity, readiness and modernization*

Shape: *The Army shapes the environment by sustaining strong relationships with other Armies, building their capacity, and facilitating strategic access*

Win: *If prevention fails, the Army rapidly applies its combined arms capabilities to dominate the environment and win decisively*

The Strength of the Nation is the Army

U.S. Army Materiel Command

- ✓ AMC's **Mission** is to **Develop** and **Deliver** Global **Readiness** Solutions to Sustain Unified Land Operations, Anytime, Anywhere
- ✓ Our **Vision** is to be the Premier Provider of Army and Joint **Readiness** to Sustain the Strength of the Nation
- ✓ Our **Top Priority** is Providing the Equipment and Materiel Joint Warfighters Need to Accomplish their Mission
- ✓ **AMC Touches Every Phase of the Materiel Lifecycle:** Research and Development; Contracting; Munitions Support; Manufacturing within the Army's Organic Industrial Base; Logistics Readiness Centers at Army Installations; Global Distribution and Deployment; Foreign Military Sales
- ✓ AMC, as the **Army's Lead Materiel Integrator**, Leverages the Global Supply Chain and Delivers Materiel Readiness to Joint Forces … Worldwide
- ✓ AMC Is Encouraging Innovation, Developing Leaders, and Aggressively Reshaping in order to Meet the Challenges of **Force 2025 and Beyond**
- ✓ *If a Soldier Drives it, Flies it, Wears it, Shoots it, Communicates with it, or Eats it … AMC Provides it*

Sustaining the Strength of the Nation!

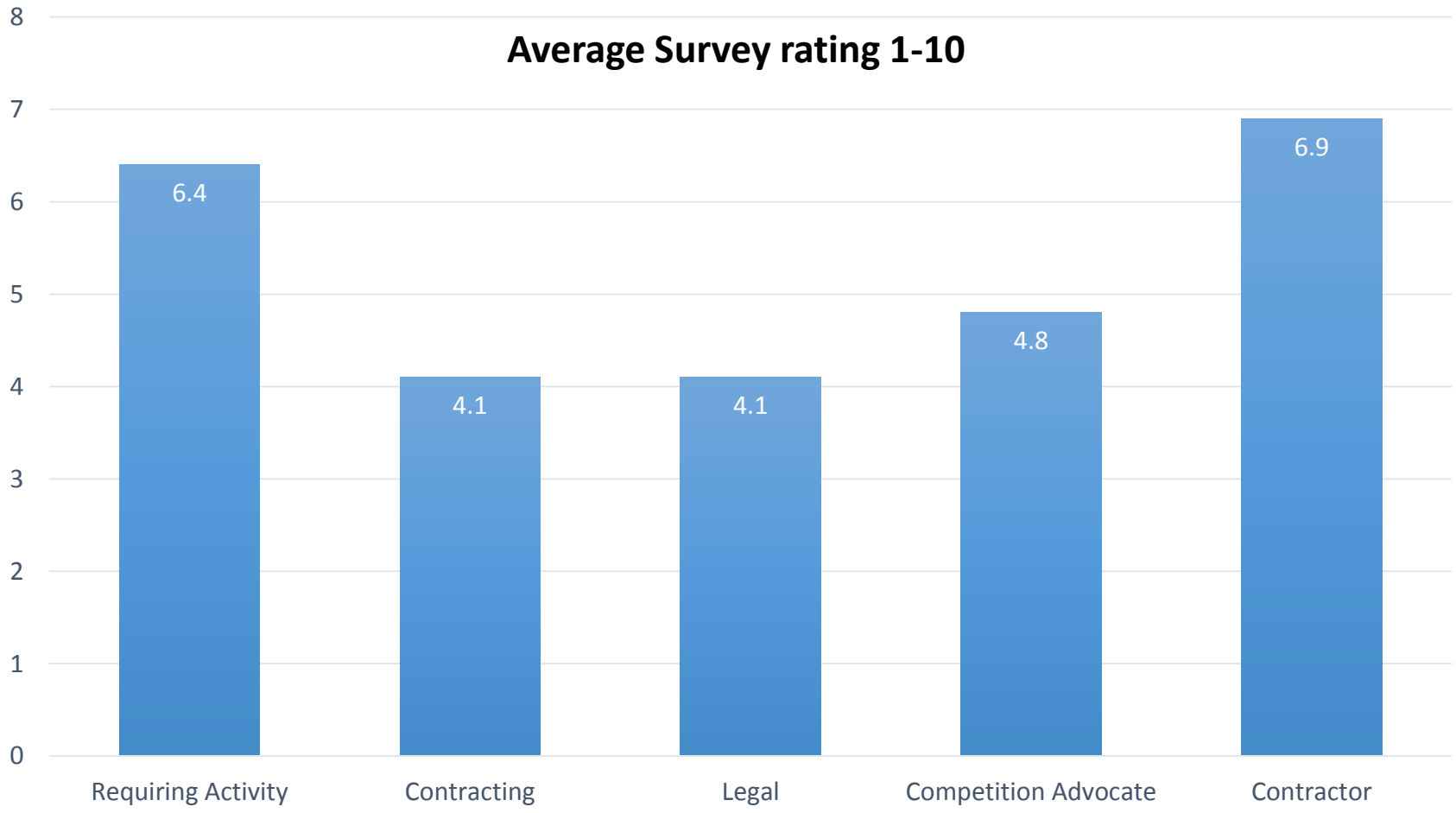
The Latest

- EXPRESS
  - ✓ SCRS Follow On
    - ✓ Battlefield: Best Procurement Method Memo in process; SAW held in Dec & Jan 11-14
  - ✓ Re-Greening: Evaluations on 10 proposals in review; anticipated award 31 Mar 2016
  - ✓ NAICS
  - ✓ eBuy
- EXPRESS Next Generation
  - ✓ In acquisition planning

The Latest

- Design, Development, Demonstration and Integration (D3I); 4.6B MAIDIQ with 3 Domains:
  - ✓ Domain 1 (Space, High Altitude, and Missile Defense): $3.04B FAOC, Final Stages of Evaluation, Expected Award 4th Qtr FY16
  - ✓ Domain 2 (Information Integration and Data Exploitation): $504M, SBSA, Expected Award Feb 2016
  - ✓ Domain 3 (Enhanced Warfighter Capabilities): $1.058B, SBSA, Awarded Dec 2015 to four SB firms: Aegis Technologies Group, DAC Corporation, Quantum Research International, and Radiance Technologies.
- $500M+ Reagan Test Site (RTS) Range Services:
  - ✓ Range Services severed from base operations services
  - ✓ ACC-R executing range services only; ACC-MICC executing base operations
  - ✓ Currently conducting market research, acquisition planning, and developing draft performance requirements for release to industry
  - ✓ Award expected Oct 2017
- Systems Engineering and Technical Assistance Contract (SETAC) Follow-On:
  - ✓ Early stages of market research and acqusiition strategy development
  - ✓ Industry engagement anticipated during 2nd Qtr FY16

Industry Survey Results

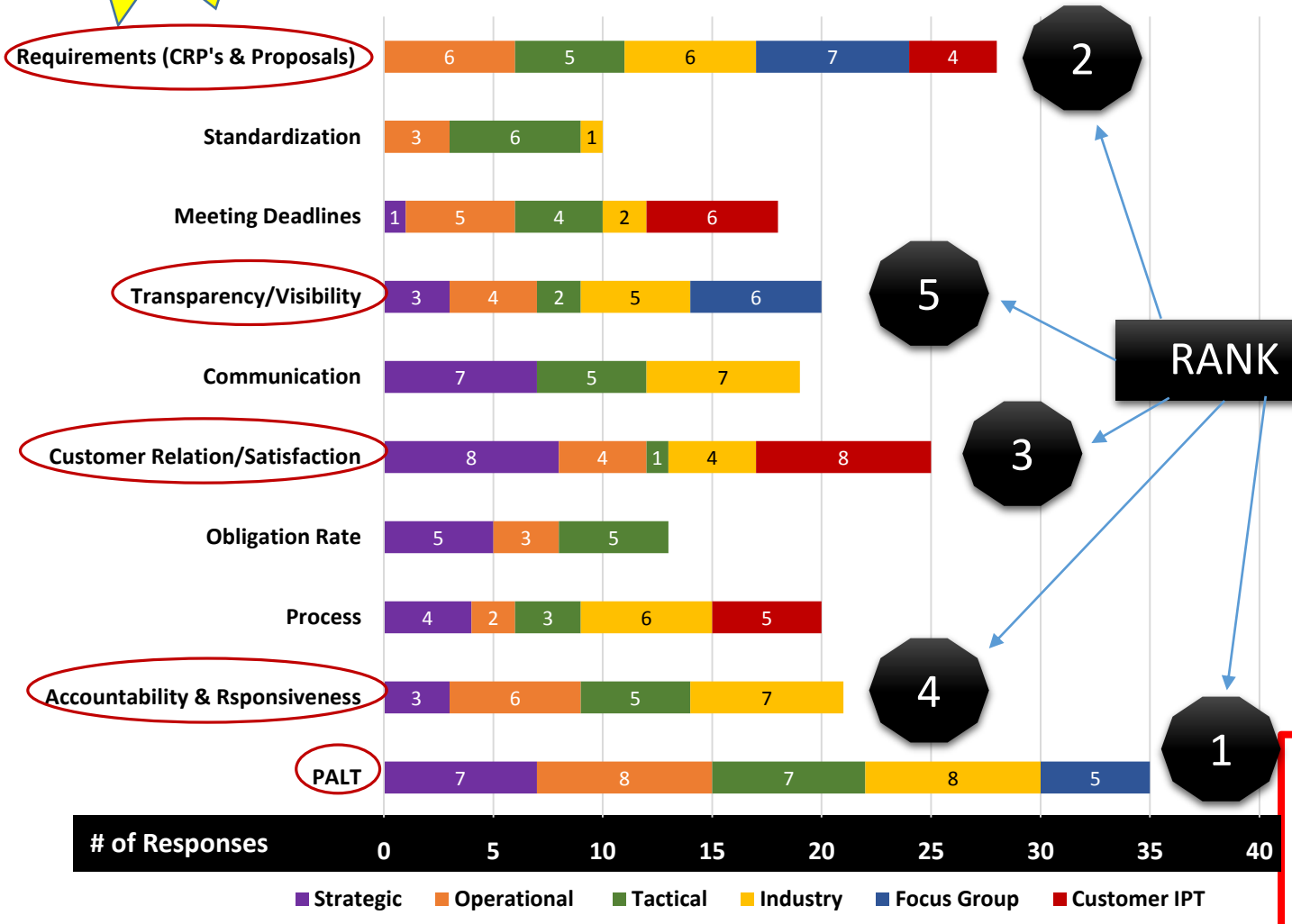


Chamber Survey

- Most Common Responses
  - ✓ Faster Contract Awards
  - ✓ Improve Responsiveness and Communications
  - ✓ Transparency: Give Feedback Throughout the Process
  - ✓ Work Together

Trend Data – Top 10 Issues

Multiple surveys yielding similar results



Strategic
Executive Director
Deputy Director

Operational
Program Manager (PM)
Deputy PM
Business Manager

Tactical
COR's
Procurement Analyst

Industry
Chamber of Commerce Survey

Focus Group
Mixture of 1st three

Customer IPT
Strategic Objective team top issues

Data Source:

FY15 Exec. Customer Survey
Customer IPT Survey - Suppliers
Customer IPT Brainstorming
Chamber of Commerce Survey
Interviews

Mission

Agile and *Able* Contracting Professionals providing Capabilities to Customers:
On Time…Anytime…Anywhere!

Vision

Army's MODEL Contracting Center

- AGILE
- COMMITTED
- CAPABLE
- RESPONSIVE
- SUPPORTIVE
- ACCOUNTABLE

Supporting Soldiers is our Mission,
Acquisition Excellence is our Focus!

ACC-RSA Strategic Plan
Phase II Goals and Objectives

UNCLASSIFIED

Fully Leveraged IT Capabilities

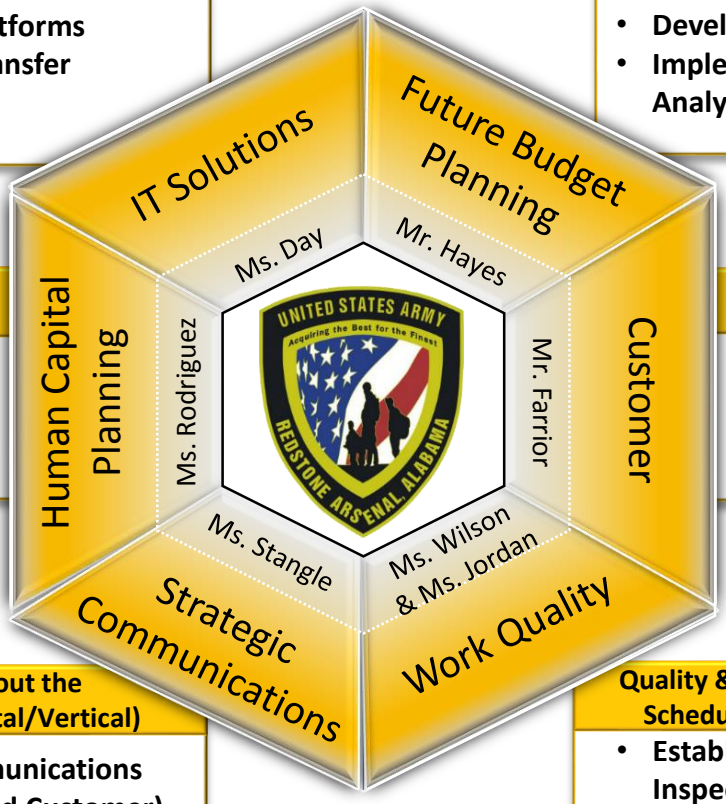
- Leverage existing IT platforms
- Expedite knowledge transfer
- Become data driven

Prepared and agile; ready for the future

- Develop a plan to manage future budgets
- Implement the Plan (**Workload Analysis)

Professional, Motivated Workforce

- Develop a Human Capital Plan
- Implement the Plan
- Improve Morale



Ecstatic Customers

- Establish a program to manage/ view incoming work (1N list)
- Improve CALT

Effective comms throughout the Center/Stakeholders (Horizontal/Vertical)

- Develop a Strategic Communications Plan (Industry, Internal and Customer)
- Implement the Plan

Quality & Timely Contracts; On Cost, On Schedule, Outstanding Performance

- Establish internal PMR and Self Inspection Program
- Develop a Training Plan
- Policies & Procedures

Reduce Contract Lead Times; Improve Business Deals; Comply with Laws and Regulations

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ICE

Part Two

Agile **and** ***Able*** **Contracting Professionals Providing Capabilities to Customers:**
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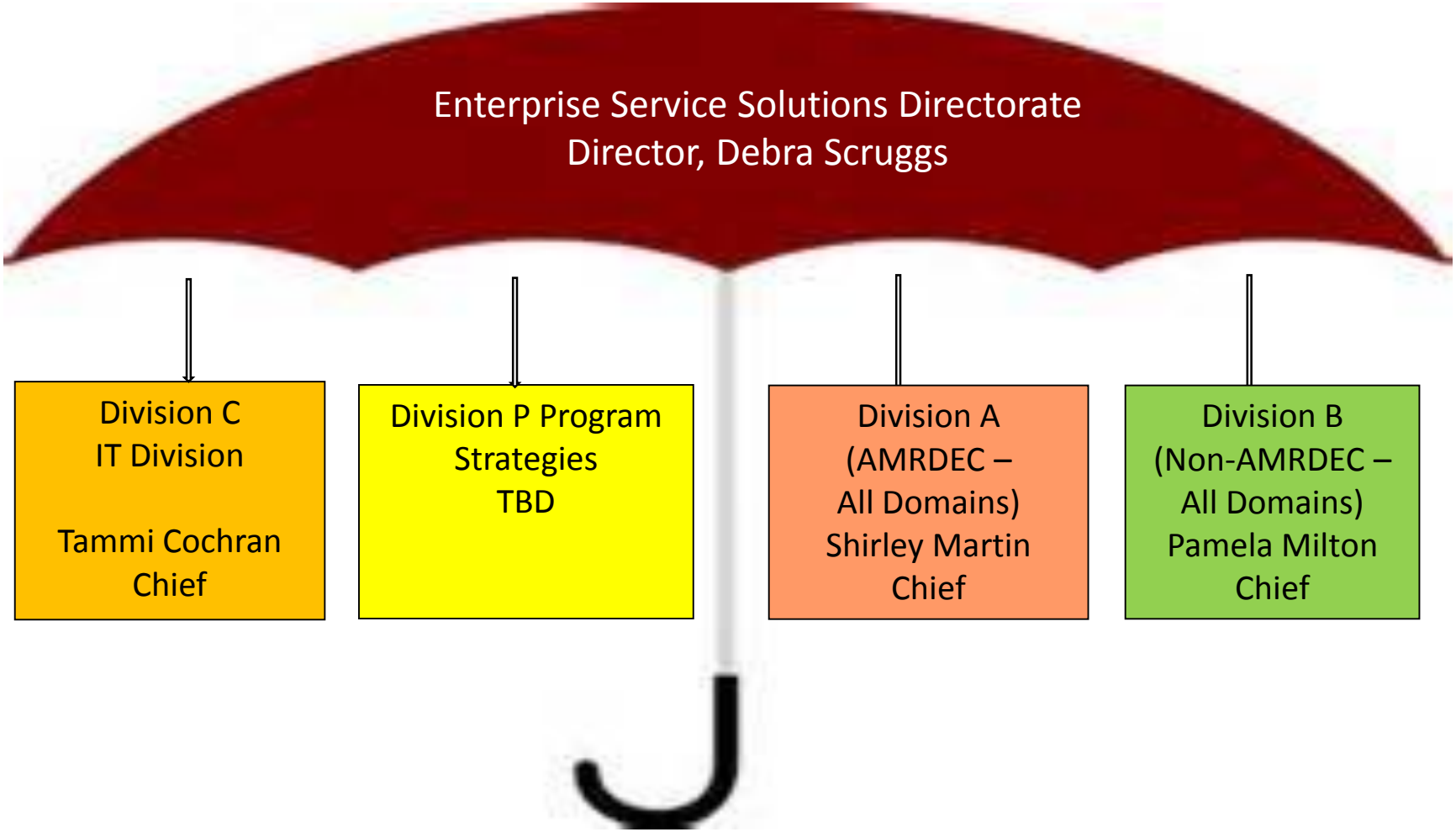
Ground Rules

- **Submit questions on provided note cards.**
- **The panel will field and attempt to answer submitted questions.**
- **Area of focus is service contracting requirements in Enterprise Service Solutions Directorate and Space and Missile Defense Command/CAMO.**
- **The Government will not prepare for distribution to attendees of the event the questions and answers, minutes of the event, or a listing of the attendees/registrants.**
- **The event will end at 15:00 or when questions end, whichever comes first.**


Enterprise Service Solutions Directorate
Director, Debra Scruggs
Division C
IT Division
Tammi Cochran
Chief
Division P Program
Strategies
TBD
Division A
(AMRDEC –
All Domains)
Shirley Martin
Chief
Division B
(Non-AMRDEC –
All Domains)
Pamela Milton
Chief

EXPRESS Domain Protest Status

- **Programmatic Domain**
  - **CoFC protest was filed on 25 March 2015**
    - **As a result, all newly issued BPAs were cancelled.**
  - **The Protest was dismissed on 18 August 2015**
  - **Corrective Action is in process. The evaluation team is currently reviewing proposals.**
  - **New awards are expected March 2016.**
  - **Still awaiting Judge's decision regarding the off-ramping of Sigmatech's BPA.**

Schedule for 2016 ICE EVENTS

- **The following dates have been scheduled for our 2016 ICE events. These are firm dates:**

- **25 January 2016 (Monday)**
- **02 May 2016 (Monday)**
- **28 July 2016 (Thursday)**
- **25 October 2016 (Tuesday)**

PROGRAMMATIC DOMAIN SMALL BUSINESS SET-ASIDE SUSPENSION

- A letter issued October 27, 2015 informing the Programmatic BPA Holders that small business set-asides are being temporarily suspended in the Programmatic Domain.

- The rationale for this suspension is that since the protest resulted in the termination of the newly awarded BPAs, only two small businesses were left in the pool of eligible contractors. While it is true that the "rule of two" can be used for making a set-aside determination, FAR 8.4 requires that the ordering activity provide the RFQ to at least three schedule contractors. Therefore, until new small businesses BPAs are added to the Programmatic Domain small business set-asides are suspended.

What's Going On?

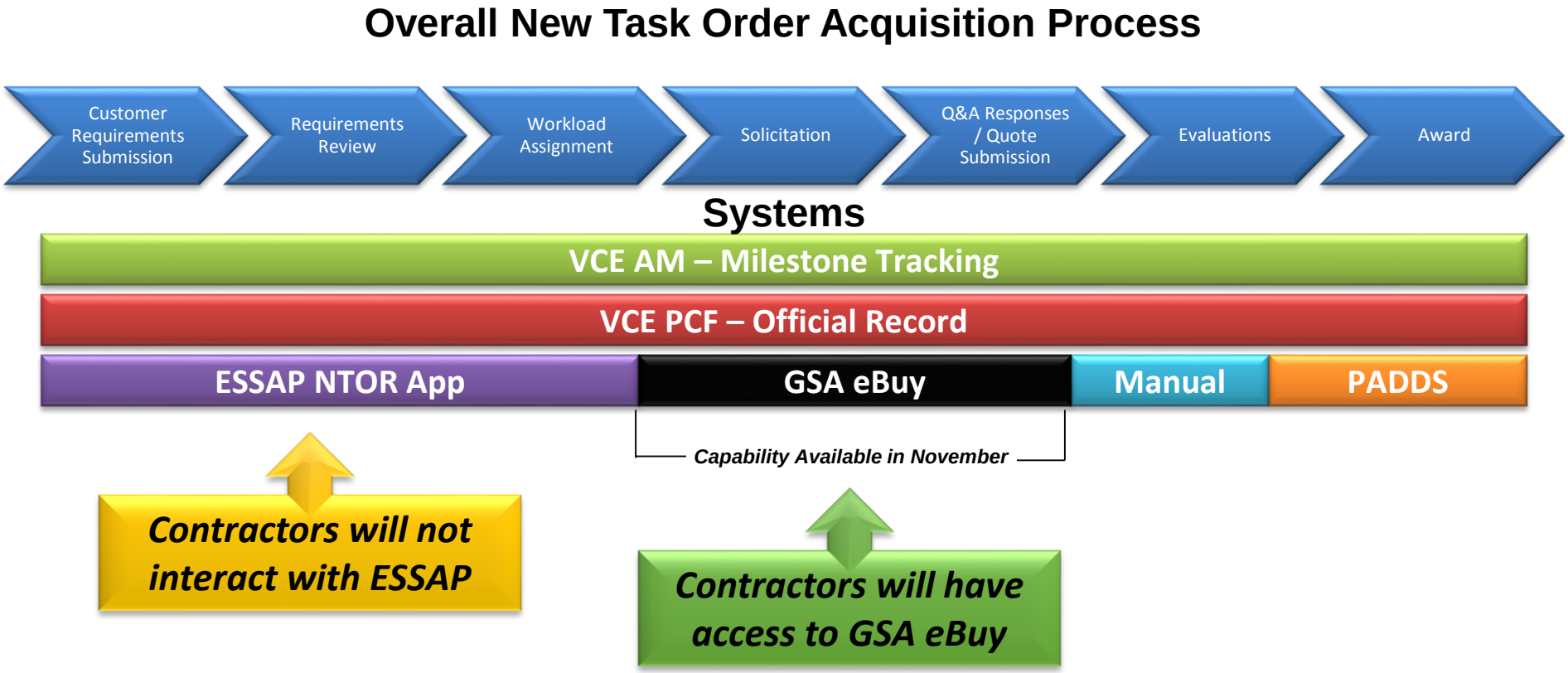
- **EXPRESS FOLLOW-ON/NEXT GENERATION – In acquisition planning phase.**

- **IPTs were formed for program improvement in the areas of TORFQ process, Evaluation Criteria, and EXPRESS Handbook**

Subcontractors

- **We discontinued tracking subcontractors at the BPA level**
- **This will allow flexibility to add subcontractors as needed for TORFQ responses and assist firms in developing competitive teams**

EXPRESSNET REPLACEMENT - EXPRESS Systems Model



EXPRESSNET REPLACEMENT/GSA EBUY

- To replace EXPRESSNET, the Government will utilize an internal SharePoint Tool called Enterprise Service Solutions Acquisition Portal (ESSAP) to receive requirements packages from customers. Contractor interface or access to this tool will not be available.

- TORFQ packages will now be issued on GSA eBuy (expected to start any day).
  - TORFQs will be issued to the appropriate EXPRESS Domain Contractors only. You will receive a notification from GSA eBuy when a TORFQ is issued. This notification should contain an identifier in the subject line indicating that it is an EXPRESS requirement or containing your BPA number. Until we all get accustomed to using eBuy we will notify you by email when TORFQs are uploaded to eBuy.
  - TORFQ questions should be submitted via email to the KO and CS (not thru eBuy).
  - The Government will consolidate the Questions and Answers and upload to GSA eBuy.
  - Quotes will be submitted through GSA eBuy unless otherwise specified by the KO.
  - Post-Award Correspondence and reporting will be emailed to the KO, CS, and/or COR (not uploaded to eBuy)

  After Task Order Award, the RFQ and PWS will be posted to the EXPRESS Public Site for historical reference. Sanitized ESSAP data will be posted to the EXPRESS Public Site for industry awareness on a quarterly basis The link to the public website is: http://acc.army.mil/contractingcenters/acc-rsa/Express.html .

AMRDEC SED Acquisitions

AMRDEC SED Actions

- **Current SCRS Task Order 0037**
  - **Limited Sources Justification was staffed and approved for an extension thru February 20, 2017**
  - **SCRS project will phase out with expiration of task order**

- **SED Redefined Requirements**
  - **Three requirements defined along functional lines have been established**
    - **Virtual Systems**
    - **Strategic Systems**
    - **Battlefield Systems**

SCRS RE-COMPETE TIMELINE

- **OASIS is still the contract vehicle of choice for all three actions.**
- **The Battlefield acquisition will be issued first and will be procured through an Assisted Acquisition by GSA.**
- **The Strategic Systems and Virtual Systems acquisitions are currently in the Acquisition Planning phase.**

AMRDEC SED Virtual, Battlefield, & Strategic Acquisitions

NAICS Code Determination for All Three (3) actions:

NAICS 541330 – Engineering Services

- Comprises establishments primarily engaged in applying physical laws and principles of engineering in the design, development, and utilization of machines, materials, instruments, structures, processes, and systems. The assignments undertaken by these establishments may involve any of the following activities: provision of advice, preparation of feasibility studies, preparation of preliminary and final plans and designs, provision of technical services during the construction or installation phase, inspection and evaluation of engineering projects, and related services

- We will utilize Exception A "Engineering for Military and Aerospace Equipment and Military Weapons"

AMRDEC SED Virtual, Battlefield, & Strategic Acquisitions (cont)

"ANTICIPATED APPROACH"

- **Use of GSA OASIS Contract Vehicle (Pool 3)** www.gsa.gov/oasis
- **All Three (3) acquisitions to be competed as unrestricted based upon market research responses**

AMRDEC SED Virtual, Battlefield, & Strategic Acquisitions (cont)

- **The Government anticipates a staggered approach**
- **There will be opportunity for site visits and briefings by SED**
- **Government intends to publish a draft PWS for each action**
- **The Government discourages exclusive agreements that will inhibit competition – this will likely be included as part of evaluation criteria**

LOGSA LiTES

- LOGSA Information Technology Support II
- Full range of Information Technology (IT) support and Data Center Services
- Possible Contract Vehicles: GSA Alliant, CHESS, or Full and Open Competition
- Current contract has been extended to 30 November 2016 with options to extend to 30 Jun 2017 as needed.
- Acquisition Plan/Strategy has not been approved
- Milestones: Pre-solicitation ICE 3rd quarter FY16; Draft RFP 3rd quarter FY16; Final RFP 4th quarter FY16; Estimated Award 2nd or 3rd quarter FY17

ITSS III

- AMCOM G-6 Information Technology Support Services (ITSS II)
- Possible Contract Vehicles: GSA Alliant, CHESS, Full and Open
- Current contract has been extended to 31 Dec 2016
- Currently in Acquisition Planning; do not have an approved acquisition plan or strategy at this time.
- Pre-Solicitation ICE event will be held date TBD; Draft RFP projected 3rd quarter FY16; Final RFP projected 4th quarter FY16; Estimated award 1st quarter FY17