

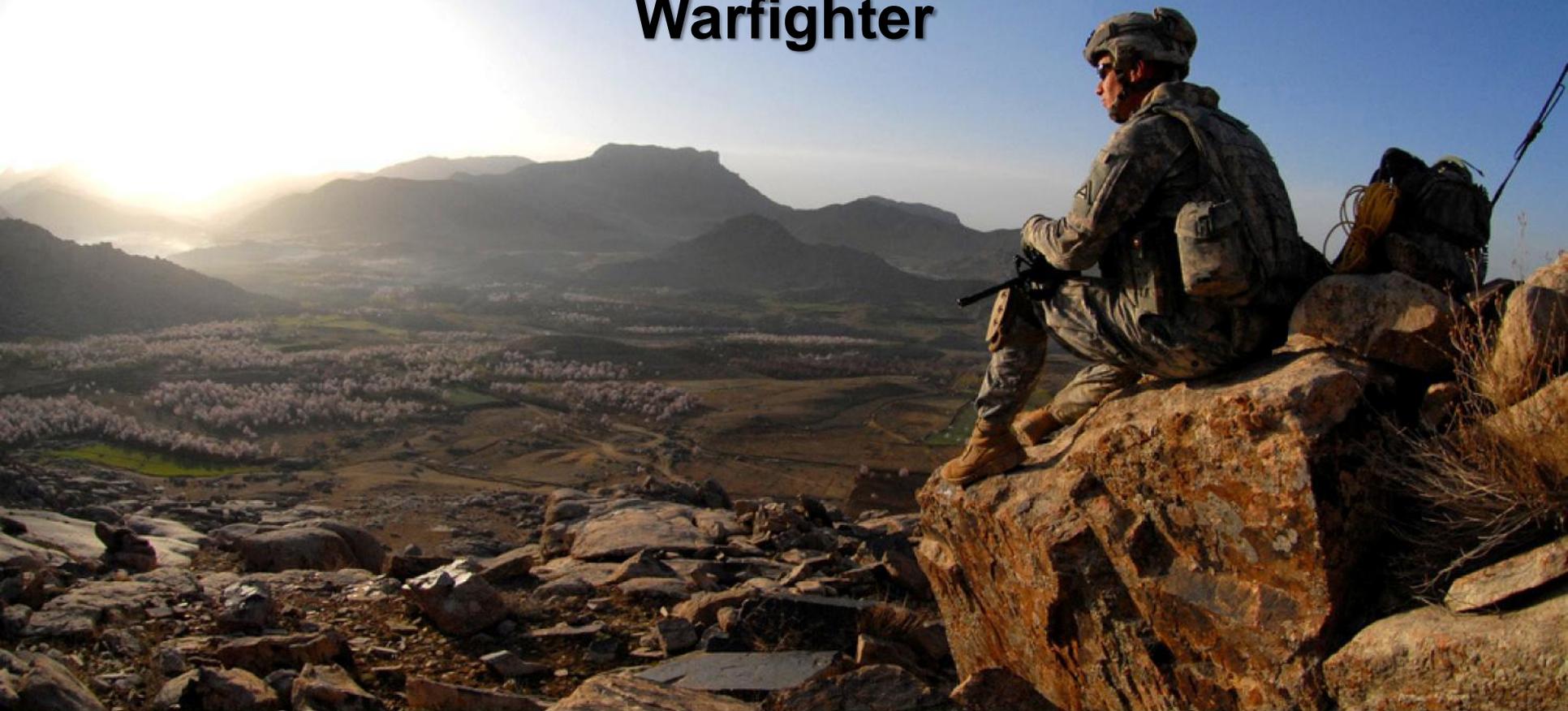
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U.S. Army Contracting Command



Contracting Support to the Warfighter





Agile – Proficient – Trusted

U.S. Army Contracting Command

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Purpose / Vision / Mission / Goals

Purpose

ACC Provides Effective and Responsive Contracting Support Worldwide for the Army and Other Federal Agencies to Meet Warfighter Needs



Vision

ACC is DoD's Preeminent Provider of Decisive Edge Contracting Solutions and Practices



Mission

ACC Provides Responsive, Innovative and Efficient Procurement Solutions to Enable the Army's Global Warfighting Dominance



Strategic Goals

1. Grow & Maintain a Highly Proficient, Agile, Innovative and Engaged Workforce
2. Provide Proactive and Responsive Contracts That Ensure our Army's Success
3. Procure Efficient Solutions for the Army and the Taxpayer
4. Provide a Standardized, Transparent, Best-in-Class Contracting Environment for our Stakeholders
5. Transform the Command Into a Fully Integrated TEAM



Agile – Proficient – Trusted

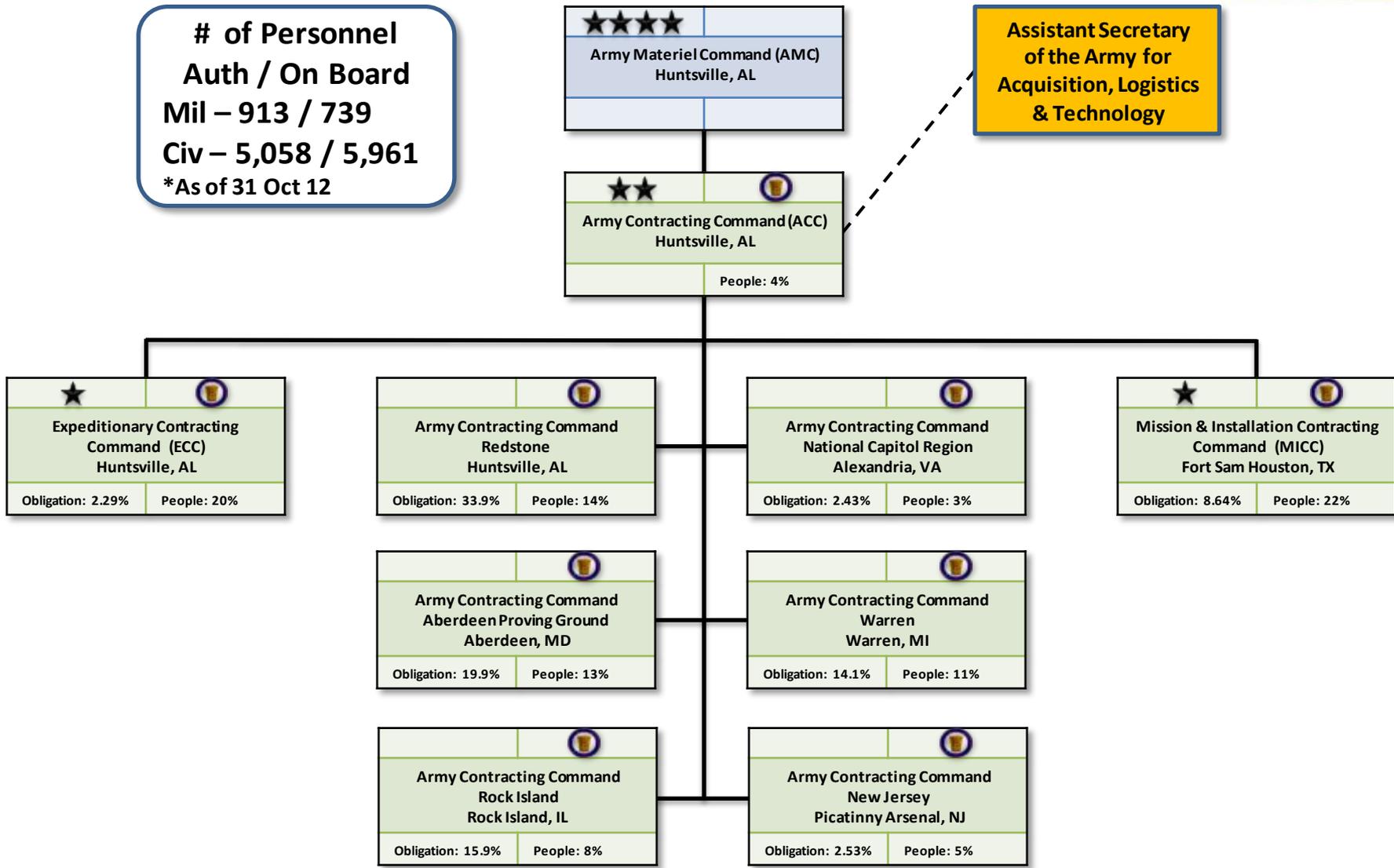
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**# of Personnel
Auth / On Board**
Mil – 913 / 739
Civ – 5,058 / 5,961
*As of 31 Oct 12

**Assistant Secretary
of the Army for
Acquisition, Logistics
& Technology**





Agile – Proficient – Trusted

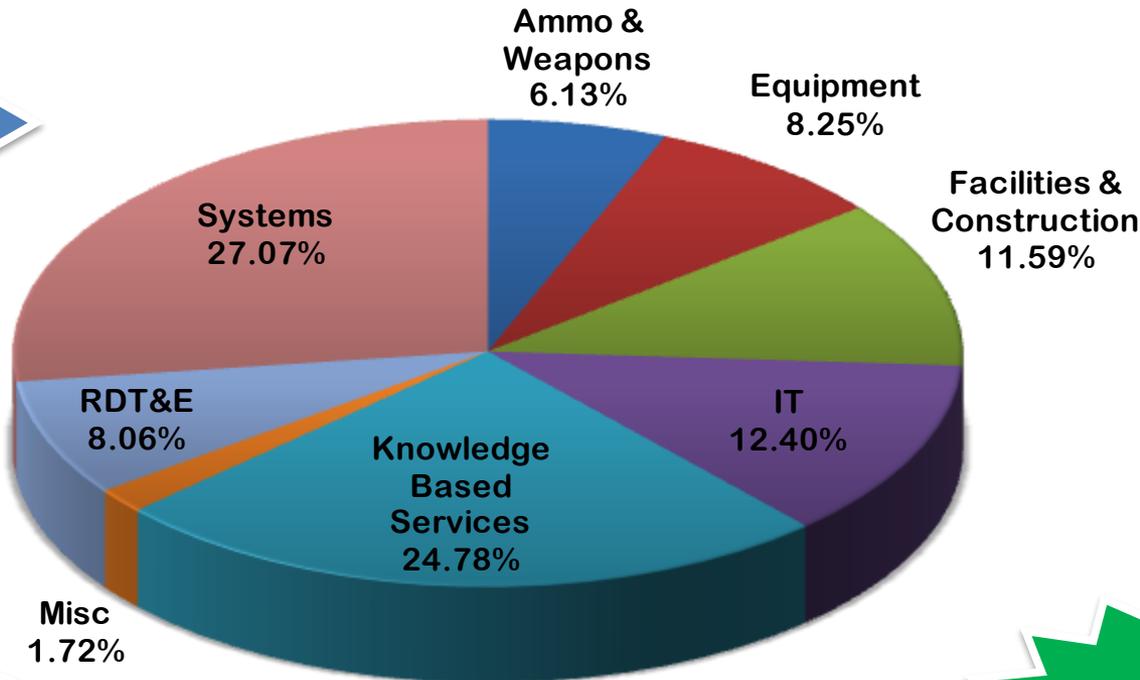
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What ACC Procures

FY11:
245,958 Actions
\$86.2B



FY12:
229,875 Actions
\$74.1B

FMS
FY11: \$9.4B
FY12: \$7.6B

Major Customers

- PEOs/PMs
- ASCCs

- IMCOM
- NETCOM

- AMC
- USAR

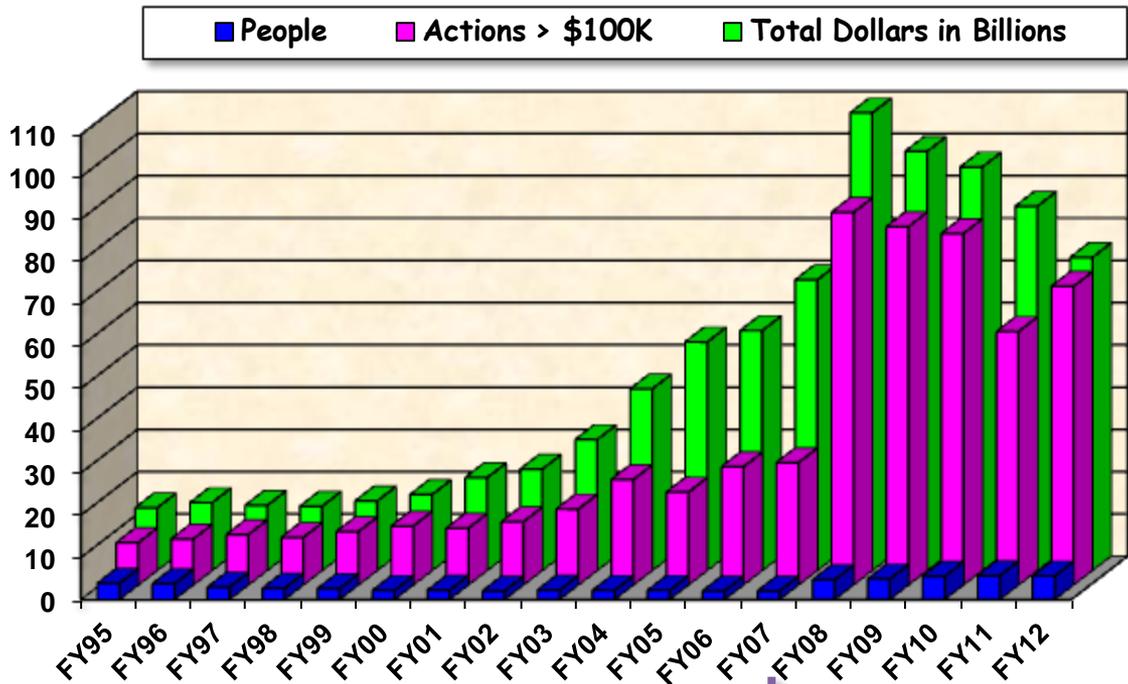
- ATEC
- RADOc

- FORSCOM
- DA Staff

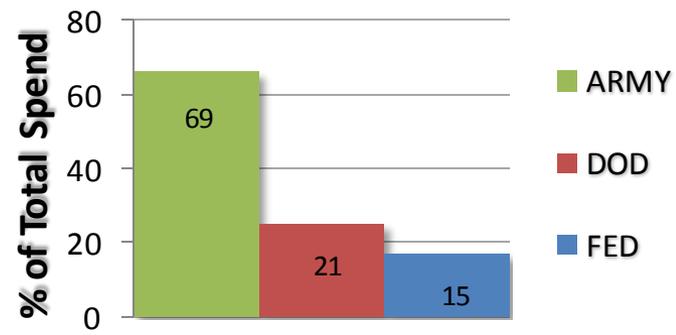
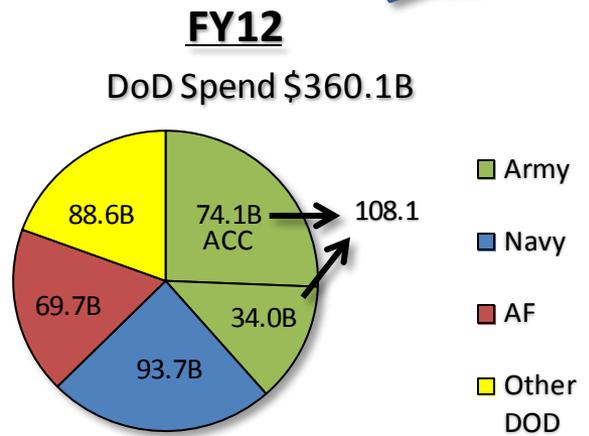


ACC Trends & Impacts

Current FY12
 ACC Spend
 \$74.0B



Gansler Report
 31 Oct 07



ACC Spend \$74.1B FY12

Attack on Four Fronts

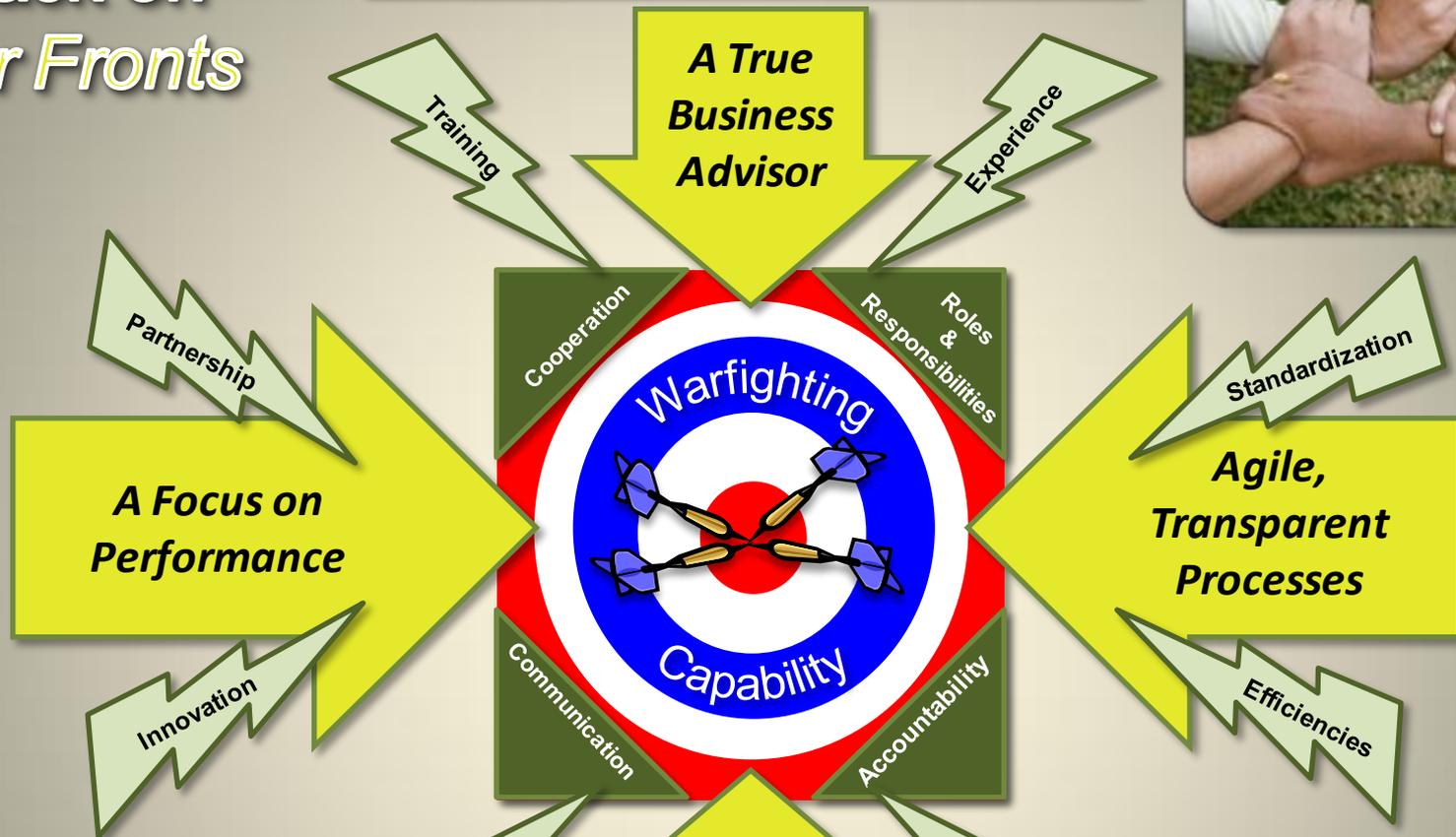
Contracting Workforce

"A Contact Sport"



Industry

Contracting Process



Pursuing Excellence:

- Completing Military & Civilian Growth
- Developmental Assignments
- Communities of Practice
- Performance Metrics
- Industry Executive Council & Forums
- Standard Tools & Better Communication
- Advising and Assisting at all Steps

Team Ownership Dividends:

- A Stronger Understanding of Full Picture
- United Front for the Warfighter
- Plans That Account for all Considerations
- Solutions NOT Pursued in a Vacuum
- What we Need and When we Need it
- Holding Vendors Accountable
- Involvement end-to-end

Customers



Agile – Proficient – Trusted

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Summary

- ✓ **ACC today**
We're More Than Just Paper-Pushers – We Deliver Warfighter Capabilities

- ✓ **Where We Are Going**
To Become A Preeminent and Extraordinary Contracting Organization

- ✓ **Why We Need to get Better**
Efficiently Effective Solutions Required in Tight Economic Environment

- ✓ **How We are Going to get There**
Attack on Four Fronts With Customer End-to-End Involvement