



Acquisition & Sourcing Division

G-8

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**Ms. Velva DeRizzio
Strategic Sourcing Branch**

Our mission is to provide standardized, effective & efficient services, facilities and infrastructure to Soldiers, Families and Civilians for an Army and Nation engaged in persistent conflict.

We are the Army's Home



AGENDA

- I. Acquisition Focus
 - I. Functions Supported by IMCOM
 - II. Mission / Vision
- II. ASD - Who We Are
 - I. Contract Management
 - II. Services & Infrastructure Enterprise
Contract Management (SIECMP)
 - III. Strategic Sourcing (S2)
- III. Strategic Sourcing Program
- IV. Way Ahead

ASD – Strategic Sourcing



Acquisition Focus

IMCOM supports the following Base Operating Support Functions on Installations: Construction; Barracks and family housing; Family care; Food management; Environmental programs; Soldier and Family Morale, Welfare and Recreation programs; Logistics; Public Works and Installation funding

ASD – Strategic Sourcing



Mission / Vision

- Mission: Serve as the IMCOM center of expertise for acquisitions planning, execution and management while providing customers with the capability to analyze and maximize their organizational buying power.
- Vision: Develop strategic alliances for internal / external customers to achieve improved business relations and support mission success

ASD – Strategic Sourcing



ASD - Who We Are

- Organization: Three branches include
 - Contract Management
 - Services & Infrastructure Contract Management Program (SIECMP)
 - Strategic Sourcing

ASD – Strategic Sourcing

Contract Management



One stop shop for IMCOM customers to acquire all the answers they need to prepare, manage, maintain and close out their acquisitions, cradle to grave. Develop and issue standard acquisition policy and guidance IAW ACC, FAR and DA policy. Monitor COR training.

ASD – Strategic Sourcing



Contract Management Branch Functions

- Provide consultation services to customers in developing Procurement Packages
- Conduct Requirements Planning
- Customer Contract Document Review (PWS/ICGE/QASP)
- Interface with Mission Installation Contracting Command (MICC)
- Maintain Acquisition Management Plan
- Monitor COR Training
- Maintain ICRTS - IMCOM Contract Requirements & Tracking System

ASD – Strategic Sourcing



Services and Infrastructure Enterprise Contract Management Program (SIECMP)

SIECMP is a leadership assessment tool used to evaluate IMCOM's reliance of specific out-sourcing vehicles; realize greater effectiveness, efficiencies and cost savings; and provide greater command visibility of the contracting process.

ASD – Strategic Sourcing



SIECMP Branch Functions

The program promotes

- Executive Management & Oversight of contracts
- Quarterly Assessments
- Program Reviews - HQs/Regions/USAGs
- Policy & Guidance
- Training

ASD – Strategic Sourcing



Strategic Sourcing

- **Strategic sourcing** is an institutional procurement process that continuously improves and re-evaluates the purchasing activities of an organization.
- **Strategic Sourcing** creates opportunities by applying an organized, systematic approach to requirements definition, supplier selection, negotiations, and demand management.

ASD – Strategic Sourcing



Strategic Sourcing Branch Functions

- Develop S2 Policy and Guidance
- Process Strategic Sourcing Initiatives
- Conduct Trend Analysis on Contract performance

ASD – Strategic Sourcing

Strategic Sourcing Program



- Why Strategic Sourcing?
 - Funding constraints
 - Efficient procurements
 - Impacts all Installation Management Community LOEs
- Sources for initiatives
 - SIECMP - Contract Review Board Decisions
 - Recommendations from Proponents
 - Best Practices of Industry
- S2 Focus
 - Small business involvement (adequate socio-economic planning)
 - Compliance w/ FAR rules regarding Bundling

ASD – Strategic Sourcing

Strategic Sourcing Program



- Process
 - Complete package
 - Justification
 - Cost Benefit analysis
 - Current process vs. recommended
 - Champion endorsement required – GO / SES / GC; or CG/DCG endorsement from Review Board
 - ASD leads coordinated review
 - Valid initiative?
 - Staff package
 - Proponent implements
 - ASD advertises enterprise wide

ASD – Strategic Sourcing

Strategic Sourcing Program



- Recently closed initiatives
 - NTV Fleet Management
 - Contract Management Database
- Current S2 Initiatives
 - VTC Acquisitions – Proponent G6
 - COR/COTR Modeling – Proponent IMCOM HQ

ASD – Strategic Sourcing

Strategic Sourcing Program



- Way Ahead
 - Establish and distribute HQ S2 policy guidance to field
 - Develop Communication Website – exchange ideas
 - Marketing – Industry Day, Commanders' Conferences
 - Lean Six Sigma Support to Initiatives



ASD – Strategic Sourcing

Strategic Sourcing Program



Questions?



END OF BRIEF

INSTALLATION MANAGEMENT COMMAND



“Sustain, Support and Defend”