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***Mission and Installation
Contracting Command
Center-Fort Bragg***



Field and Installation Readiness Support Team (FIRST) Contract Update

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FIRST Background

- Scope:
 - Covers ALL logistics and logistics related tasks
 - CONUS and OCONUS
 - Theater logistics support, LBE/Reset maintenance, STAMIS programs, installation logistics, etc.
- Customers:
 - Primary: AMC, FORSCOM, USARC, IMCOM
 - Secondary: All other Army elements
 - Additional DOD: DLA, USMC, etc.
- FIRST ends in Feb 2012 (but has 2 one-year options through Feb 2014)





FIRST Ceiling Analysis

(\$ in billions)	Delegations	Awarded	Remaining Balance
MICC:	\$4.3	\$3.0	\$1.3
RICC:	\$2.9	\$1.3	\$1.6
TACOM :	\$1.0	\$0.4	\$0.6
Other Contracting Offices:	\$0.8	\$0.5	\$0.3
Total	\$9.0	\$5.2*	\$3.8

***\$5.2B awarded (including value of options), \$2.2B obligated**





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Unrestricted Suite Awards

- 15 Large Business – Unrestricted Suite (\$4.9B in task orders)
- Total Awards Above \$100M
 - ITT Corporation - \$734M
 - URS (formerly Lear Sigler) - \$682M
 - Lockheed Martin - \$644M
 - Stanley Associates - \$568M
 - AC FIRST (formerly CACI) - \$542M
 - Honeywell Technologies - \$491M
 - Northrop Grumman - \$456M
 - Battelle Memorial Institute - \$359M
 - DynCorp International - \$225M
 - Defense Support Services - \$109M



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Restricted Suite Awards

- 18 Small Business – Restricted Suite (\$257M in task orders)
- Total Awards Above \$5M
 - Data Solution & Technology (\$59M)
 - System Studies and Simulation (\$39M)
 - Orion Technology (\$32M)
 - Logistics Management Resources (\$30M)
 - Premier Professional Systems(\$29M)
 - Unified Consultants Group (\$22M)
 - Hurricane Consulting (\$13M)
 - Logistics Solutions Group(\$5.0M)



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Small Business Participation

- Unrestricted Task Order Awards:
 - 19.4% of obligated dollars subcontracted to small business
- Restricted Task Order Awards:
 - 5.1% of total FIRST obligations
- Total Small Business Participation:
 - 24.5% of obligated dollars under FIRST *



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Questions about the Status of FIRST

- How are requests for ceiling being prioritized and addressed?
 - MICC, RICC, TACOM and others will set their own priorities for handling their delegated ceiling amount. Currently, all are using a FIFO approach. This will likely change as the ceiling constricts.
- What happens if the FIRST ceiling runs out before the EAGLE acquisition is awarded or if the EAGLE award is delayed?
 - All contracting offices should already be aware that they need to plan for both possibilities. Standalone acquisitions are the probable solution with recognition that the follow-on would probably migrate to EAGLE.



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Questions about the Status of FIRST

- Is an increase in FIRST ceiling to support extensions/awards being planned?
 - Not at this time. Such an increase would require a justification that is not likely supportable given CICA considerations. Acquisition planning will need to take into account the status of the FIRST Ceiling and the progress of the EAGLE Acquisition.



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Questions about the Status of FIRST

- How is the Government planning to merge the FLRC and the DOL workloads/contracts?
 - The DOLs have been identified as the single source of supply by Army Sustainment Command. Currently, all task orders are continuing to proceed as awarded; however, the DOL is now responsible for determining the most cost effective mechanism for performing the work.
 - Accordingly, there is no longer a “DOL” contract and a “FLRC” Contract.
 - Requirements that are in the scope of one contract cannot be non-competitively added to another where it is not in scope. Scope issues/conflicts will be resolved by the contracting officer.
 - When a requirement is in scope of both then it becomes a business decision.



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Questions about the Status of FIRST

- How is the Government planning to merge the FLRC and the DOL workloads/contracts?
 - There are no scope issues where the DOL is currently a Government operation.
 - Where there is clearly excess capacity some contracts may be funded on limited basis. It's possible that some options may not be exercised.
 - The DOL will be responsible for identifying the "total" requirement and the cognizant contracting office will develop the acquisition strategy to meet the "total" requirement taking into consideration current contract periods of performance, options, status of FIRST and EAGLE, etc.



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Questions about the Status of FIRST

- A survey was done in March 2010 on small business utilization. What was the outcome of the survey?

	result / goal
▪ Contract A	36% / 21%
▪ Contract B	1% / 40%
▪ Contract C	9% / 42%
▪ Contract D	3% / 35%
▪ Contract E	6% / 40%
▪ Contract F	16% / 20%
▪ Contract G	10% / 25%
▪ Contract H	22% / 45%
▪ Contract I	29% / 35%
▪ Contract J	26% / 40%
▪ Contract K	24% / 45%





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Questions about the Status of FIRST

- A survey was done in March 2010 on small business utilization. What was the outcome of the survey?
 - Extent of OCONUS work was not anticipated when Large Business submitted the subcontracting goals.
 - Task Order competitions have not emphasized small business participation. (A revision to the Task Order Guide is being considered to address this.)
 - Appears that limited subcontracting became a “winning” strategy when decisions were based on costs.
 - Emphasis on reporting small business accomplishments in CPARS probably necessary.
 - Lack of a coherent and practical approach to consistent implementation may have resulted in a lack of effort.



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2010 FIRST Administration Focus

- Update Web Page Information:
 - Primary source of information for Task Ordering Officers
 - Obtain faster Web page approval for information updates
 - Improve ease of use to Contract Offices and FIRST partners
- Encourage More Small Business Participation:
 - Increase emphasis on Small Business Participation in Task Order Competitions
- Manage/Extend FIRST longevity:
 - Capture unused dollars on awarded Task Orders
 - Ensure new Task Orders are for time sensitive requirements





Questions

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