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U.S. Army Contracting Command *Rock Island Contracting Center*

Enhanced Army Global Logistics Enterprise for Mission and Installation Contracting Command Industry Outreach Program

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Outline

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Why EAGLE?

- Lack of common approach to satisfy requirements creates confusion regarding applicable standards, enforcement of standards and terms and conditions of multiple contracts
- Overlapping mission support solutions increase costs, reduce efficiencies and strain limited resource of Government and industry
- Logistics environment requires the Army to transition seamlessly from mobilization/demobilization to mission support
- Army relies on industry to assist it in providing logistics services
- Implement efficiencies across the Army Materiel Enterprise by eliminating redundancies and standardizing best practices
- Replacement of previous Contracts that have expired or are nearing their ceilings



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Summary of Requirement

- **Objective:** Provide a contract that supports the Army to deploy, sustain and redeploy, to reset forces and rebuild readiness.
- **Customers:** Forces Command (FORSCOM), Training and Doctrine Command (TRADOC), and other DoD and other Government Agencies (OGA).
- Award planned for FY12/2nd Qtr



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Scope of Requirement

- **Supply**-ensuring that materiel for operation and maintenance of war-fighting systems are available when required, properly stored and transported, and inventories are managed in a cost effective manner to sustain supported system
- **Maintenance**-systems engineering, test and evaluation supportability, technical inspection and repair of equipment
- **Transportation Support**-guidance and/or operational support to utilize existing regional or global transportation resources, including planning, movement, storage, accountability, and logistics systems to deploy and manage supplies and equipment
- **Plans & Operations**-support concept development, strategic planning, and operations
- **Food Service and Laundry contracted outside of EAGLE**



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Scope of Requirement

SUPPLY

- SSA MANAGEMENT (CL II, IIIP, IV, V, VII, VIII, IX, & X)
 - SUPPLY MANAGEMENT REVIEWS
 - RECEIVING POINT
 - PACKING & CRATING
- CENTRAL ISSUE FACILITY (CIF)
- CLOTHING INITIAL ISSUE POINT (CIIP)
- INDIVIDUAL CHEMICAL EQUIPMENT MGMT PROGRAM (ICEMP)
- WAREHOUSE OPERATIONS
- HAZMART
- TECHNICAL SUPPORT TO STAMIS
- FUEL SUPPORT (CL IIIP BULK)
- INSTALLATION PROPERTY BOOK & EQUIPMENT MANAGEMENT
- FURNITURE MANAGEMENT PROGRAM (ACQ MANAGEMENT & REPAIR)
- RETAIL PROPERTY ACCOUNTABILITY
- WHOLESALE PROPERTY ACCOUNTABILITY
 - APS, PDTE, TPE, LBE
- AMMUNITION
 - SUPPLY (CL V)
 - MANAGEMENT OF AMMUNITION SUPPLY POINT (ASP)

MAINTENANCE

- MAINTENANCE OF BASE OPS EQMT
- TACTICAL MAINTENANCE (AVN, MISSILE, GND, COMMEL)
- INSTALLATION MATERIEL MAINTENANCE ACTIVITY OPS
- CARC/CORROSION PROTECTION PROGRAMS
- CONDITION CLASSIFICATION OF MATERIEL
- INSTALLATION MWO & WARRANTY PROGRAMS
- TMDE SUPPORT
- NATIONAL MAINTENANCE PROGRAM

TRANSPORTATION SUPPORT

- CENTRAL TRAVEL OFFICE
- NON-TACTICAL VEHICLE SUPPORT
- TRANSPORTATION MOTOR POOL
- LICENSE EQUIPMENT OPERATORS
- HAZMAT SHIPMENTS
- RAILHEAD OPERATIONS
- HOUSEHOLD GOODS OPNS
- PERSONNEL & CARGO MOVEMENT (SHIPPING & RECEIVING POINT)
- LOCAL DRAYAGE OPERATIONS
- INSTALLATION TRANS OFFICE
- MOVEMENT PLANNING, ARRIVAL/ DEPARTURE CONTROL GROUP

PLANS & OPS

- SPT SVC PLANS
- CONTINGENCY GARRISON OPS
- TECHN SPT TO SPT SVC STAMIS
- HAZARDOUS MAT MGT PLAN
- SPT SVC AWARDS PROGRAMS



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Acquisition History

- The Field and Installation Readiness Support Team (FIRST) Contract provides logistics support requirements of FORSCOM, IMCOM, USARC, SRCC-East AMC-HQ, ARCENT Third Army and HQ First Army
 - Competitively awarded in Oct 07 as a Multiple Award Task Order Contract (MATOC)
 - \$9 billion ceiling over 7 years (ceiling anticipated to be reached in year 5)
 - Estimated \$2.11 billion ordered in a 12-month period
 - Full range of contract types
- The Global Maintenance and Supply Services (GMASS) Contract provided logistics, maintenance, and supply support for the Army Prepositioned Stocks (APS) Program, Operation Iraqi Freedom (OIF) and Operation Enduring Freedom (OEF)
 - Competitively awarded in Oct 04 as a MATOC
 - Approximately \$2.74 billion obligated over 5 year life
 - Full range of contract types



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Acquisition History

- Tinker Air Force Base Contract Field Team (CFT) Contract was designed to support DoD's fielded weapon systems in the areas of maintenance, modification, repair, and inspection and may be used by other Agencies and Foreign Military Sales (FMS)
 - Competitively awarded in Oct 08 as a MATOC
 - \$10.1 billion ceiling over 7 years (\$2.3 billion ordered in first year)
 - Estimated \$650 million ordered in support of Army requirements in a 12-month period
 - Primarily FFP Task Orders
- The Army Contracting Command currently holds over 200 additional stand-alone contractual vehicles to fulfill the requirements in projected EAGLE Functional Areas
 - Estimated \$800 million ordered in a 12-month period
 - Full range of contract types issued



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Acquisition History

- Global Property Management Support Services (GPMSS) Contract provides worldwide property management services for accountability and visibility of Government property in theater and in CONUS locations
 - Competitively awarded in Jun 06 as a MATOC
 - \$750 million ceiling over 5 years (ceiling anticipated to be reached in year 5)
 - Full range of contract types
- Integrated Logistics Support Service (ILSS) Contract provides worldwide property management services for accountability and visibility of Government property in theater and CONUS locations
 - Bridge contract between GPMSS and EAGLE
 - Will be competitively awarded as a MATOC
 - Estimated to be awarded FY10/4th Qtr
 - Full range of contract types



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Industry Outreach

- EAGLE Industry Day held 17-18 May 2010
 - 173 companies participated: 102 Small Businesses (59%), 66 Large Businesses (38%), NISH/Ability One or Unknown (3%)
 - 36 companies received break-out sessions
- Other industry outreach
 - Mission and Installation Contracting Command Industry Outreach - February 2010, August 2010
 - Professional Services Council brief to ACC MATOC IPT - March 2010
 - Army Sustainment Command Advance Planning Briefing for Industry - August 2010



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Market Research

- NAICS 561210, Facilities Support Services
- Sources Sought Notices
 - Issued 9 Feb 10, closed 11 Mar 10
 - 67 responses: 31 Small Businesses (46%), 36 Large Businesses 54%)
 - Conclusion: Sufficient capability to perform scope of requirements at all locations CONUS & OCONUS
 - Issued 1 Jun 10, closed 28 Jun 10
 - 71 responses: 34 Small Businesses (48%), 33 Large Businesses (46%), 4 Unknown (6%)
 - Conclusion: Non-conclusive with regards to particular Functional or Sub-Functional areas to set aside for Small Business



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Industry Feedback

Intended Government Action in Blue

1. Establishment of active EAGLE Program Office with appropriate oversight
 - EAGLE Program Office will be established and managed by ASC
2. Use NAICS code 561210, Facilities Support Services
 - Agreed
3. Standardized procedures & Task Order Requests (TOR) when decentralizing ordering
 - Standardized TOR language, Terms & Conditions, as well as Task Order solicitation procedures are being developed. Sample TOR may be provided with solicitation
4. Provide acquisition planning information and workload data
 - Planning information will be provided by the Government
5. Limitations on Prime contractors (both for and against)
 - Intention is to maintain competitive, capable vendor base and efficient Task Order award process



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Industry Feedback

Intended Government Action in Blue

6. Implement solutions to reduce Bid & Proposal costs
 - Standardized Terms & Conditions as well as Task Order solicitation procedures are being developed to ensure consistency and reduce costs
7. No limitations to teaming arrangements
 - No teaming limitations intended
8. Right-sizing scope
 - Scope for EAGLE has been right-sized to 4 Functional Areas
9. Preference for using dollar threshold to distinguish requirements set aside for Small Business
 - Plans & Operations Functional Area intended to be set aside for Small Business and Small Business utilization goals will be established
10. Accountability for achieving Small Business utilization
 - Small Business utilization will be evaluated



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Top Industry Questions

Government Responses in Blue

1. How will the current contracts be transitioned?
 - The Government is developing a strategy for when the EAGLE contract will be launched at each installation.
2. Will the solicitation include sample or live tasks for evaluation?
 - The Government contemplates using live Task Orders in the solicitation that would be awarded to fulfill actual requirements.
3. Will there be a limit on the number of teammates?
 - The Government does not anticipate limiting teaming arrangements on the EAGLE contract at the Basic Contract or Task Order levels.
4. What is the anticipated target percentage for a Small Business work share?
 - This information is currently not available.



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Top Industry Questions

Government Responses in Blue

5. With regards to the Organizational Conflict of Interest (OCI) concept - will a checklist establishing the ground rules be published with the solicitation?
 - The Government is developing the solicitation language regarding Organizational Conflicts of Interest and anticipates publishing mitigation plan requirements with the Basic Contract solicitation.

6. If there is a SB set-aside, will primes still be accountable for SB goals, if so, how is this going to be enforced?
 - The Government anticipates establishing Small Business Utilization goals in the solicitation, but does not currently have these goals defined.

7. How will this program be evaluated?
 - The Government is developing evaluation criteria which will utilize standard Source Selection procedures.



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Top Industry Questions

Government Responses in Blue

8. FIRST had 12 Task Areas and EAGLE has only 4 Functional Areas, can you address this apparent restriction in Task Areas?
 - The EAGLE scope has been established into 4 Functional Areas in order to right-size scope and maintain efficient Task Order award process.

9. Will the FIRST be used after the EAGLE is awarded?
 - The FIRST contract will be used until its threshold is reached. The FIRST will continue to be monitored through the MICC; the FIRST and the EAGLE are two separately identifiable contracting vehicles.

10. Why isn't Small Business considered for OCONUS opportunities?
 - There are no restrictions to Small Businesses proposing on OCONUS work. FAR 19 and other underlying statutes do not apply to OCONUS so Small Business wouldn't receive the benefit of preference.



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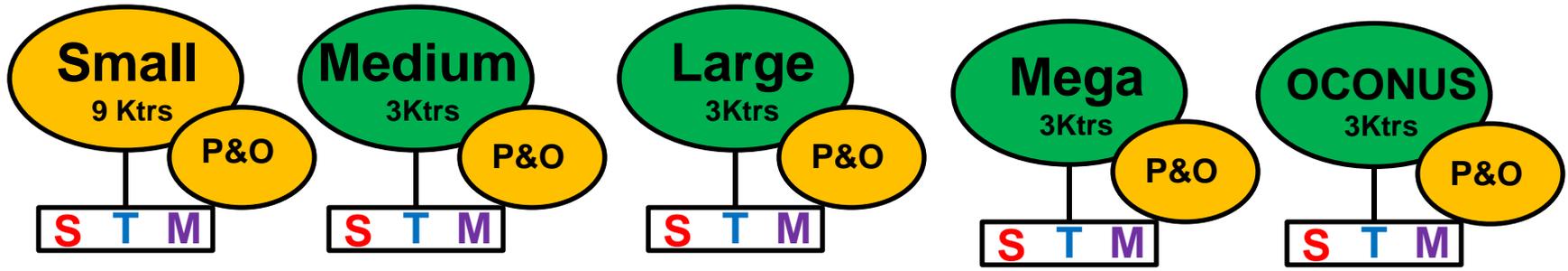
Proposed Contract Type

- Multiple Award Task Order Contract
- One 2-year Base Period with three 1-year Ordering Periods (Award Terms)
- Estimated Dollar Value is \$30 billion over a 5-year period
- Minimum guaranteed quantity to be award by Task Order with basic contract awards
- 5 Courses of Action (COA) for Task Order issuance under review



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COA #1-Competing by IMCOM Size Standard



• DOL requirements:

- P&O - 100% Set Aside
 - May require Statement of Non-Compete
- Small installations - 100% Set Aside
 - 9 awards, or the lesser of capable offerors
- All other installations (Medium, Large, Mega, and OCONUS) - Full & Open
 - 3 awards per installation classification (12 Total), or the lesser of capable offerors
 - Only the 3 awardees at each installation classification can compete at the TO level
- Up to 2 TOs per installation (one TO for P&O and one TO for S/T/M)

• Non-DOL requirements:

- Requirements <\$1M Per Year, Per Functional Area (Supply, Transportation Support, Maintenance) - 100% Small Business Set Aside
- Requirements ≥\$1M Per Year, Per Functional Area (Supply, Transportation Support, Maintenance) - Full & Open

LEGEND

P&O=Plans & Operations TO=Task Order
 S=Supply T=Transportation Support M=Maintenance

 SBSA =Small Business Set Aside

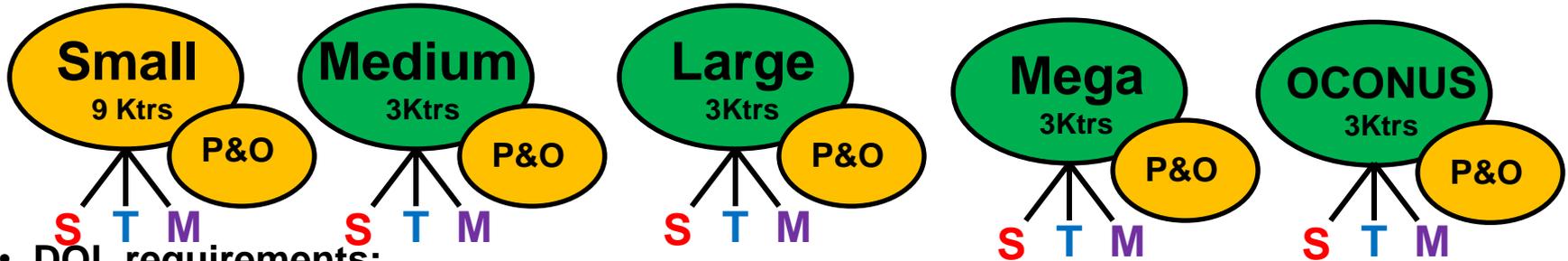
 F&O =Full & Open



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COA #2-Competing by IMCOM Size Standard

at Functional or Sub-Functional Area



• **DOL requirements:**

- P&O - 100% Set Aside
 - May require Statement of Non-Compete
- Small installations - 100% Set Aside
 - 9 awards, or the lesser of capable offerors
- All other installations (Medium, Large, Mega, and OCONUS) - Full & Open
 - 3 awards per installation classification (12 Total), or the lesser of capable offerors
 - Only the 3 awardees at each installation classification can compete at the TO level
- **Up to 4 TOs per installation (one TO for P&O and one TO each for S, T, M)**

• **Non-DOL requirements:**

- Requirements <\$1M Per Year, Per Functional Area (Supply, Transportation Support, Maintenance) - 100% Small Business Set Aside
- Requirements ≥\$1M Per Year, Per Functional Area (Supply, Transportation Support, Maintenance) - Full & Open

LEGEND

P&O=Plans & Operations TO=Task Order

S=Supply T=Transportation Support M=Maintenance



SBSA

=Small Business Set Aside



F&O

=Full & Open



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COA #3-Competing by Annual Value of Requirement

- Requirements <\$1M Per Year, Per Functional Area (Supply, Transportation Support, Maintenance)
 - 100% Small Business Set Aside
- Requirements ≥\$1M Per Year, Per Functional Area (Supply, Transportation Support, Maintenance)
 - Full & Open
- Plans & Operations
 - 100% Small Business Set Aside Regardless of the Value
- Evaluation Process will be Determining Factor for Number of Awardees



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COA #4-Competing by AFSB

	CONUS			OCONUS			
	404 th	406 th	407 th	401 st	402 nd	403 rd	405 th
Plans & Operations	SBSA			Full & Open			
Small Installations	12 Ktrs SBSA			3Ktrs Full & Open	3Ktrs Full & Open	3Ktrs Full & Open	3Ktrs Full & Open
Medium & Large Installations	3Ktrs Full & Open	3Ktrs Full & Open	3Ktrs Full & Open				
Mega Installations	3 Ktrs Full & Open						

• CONUS

- 100% Small Business Set Aside for Plans & Operations and Small Installations
- 3 Awards Per AFSB for Medium and Large Installations Size (9 Total)
 - Requirements Solicited to 3 Awardees by AFSB
- 3 Awards for Mega Installations
 - Requirements Solicited to 3 Awardees

• OCONUS

- All Full & Open
- 3 Awards for 401st and 402nd Combined
- 3 Awards Each for 403rd and 405th
- May Require Statement of Non-Compete



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COA #5-Competing by Functional Area

- Supply, Transportation Support, Maintenance
 - All Full & Open
- Plans & Operations
 - 100% Small Business Set Aside Regardless of the Value
- Evaluation Process will be Determining Factor for Number of Awardees



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Request Industry Input

- The Government is still evaluating COAs and requests your input in the following areas:
 1. How to compose Task Orders
 - Installation size
 - Functional Area, or some other alternative
 - Set-Asides
 - Challenges for Large Businesses to meet significant Small Business goals, e.g. >20%



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Request Industry Input

2. Centers of Excellence are being considered in the following areas
 - Heavy Wheeled Vehicles
 - Medium/Light Vehicles
 - Communication
 - MRAP
 - Combat Vehicles
 - Power Generation
 - Light Towed Artillery

3. Installations that have been competed under A-76

➤ Look for a Sources Sought Notice on FedBizOpps to provide input



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Contact Information

- All EAGLE Program questions and comments should be sent to the designated mailbox at

ROCK-EAGLE@conus.army.mil

- For updates on the EAGLE Program, please visit the designated website at

<http://www.aschq.army.mil/ac/aaisdus/EAGLE.aspx>

Or FedBizOpps at

www.fbo.gov